

Message Text

UNCLASSIFIED

PAGE 01 ABU DH 01410 141253Z
ACTION NEA-10

INFO OCT-01 EUR-12 ISO-00 EB-07 /030 W
-----141759Z 001486 /45

R 141025Z MAY 77
FM AMEMBASSY ABU DHABI
TO USDOC WASHDC
INFO SECSTATE WASHDC 6064
AMEMBASSY AMMAN
AMEMBASSY ATHENS
AMEMBASSY CAIRO
AMEMBASSY DAMASCUS
AMCONSUL DHAHRAN
AMEMBASSY DOHA
AMEMBASSY JIDDA
AMEMBASSY KUWAIT
AMEMBASSY MASCAT
AMEMBASSY MANAMA
AMEMBASSY TEHRAN

UNCLAS ABU DHABI 1410

E.O. 11652: NA
TAGS: BEXP TC
SUBJ: DS OPERATIONAL SUGGESTION

REF: (A) KUWAIT 1456, (B) MANAMA 916

1. AFTER REVIEWING ABU DHABI'S PROCEDURES FOR HANDLING ADS REQUESTS, WE SEE NO WAY TO REDUCE THE NUMBER OF HOURS SPENT ON ADS WORK AND STILL MEET THE 30-DAY TURNAROUND REQUIREMENT. AT PRESENT MOST ADS REQUESTS ARE ANSWERED BY COMMERCIAL ASSISTANT WHO MAKES TELEPHONE CANVAS OF POTENTIAL AGENTS AND THEN VISITS LIKELY PROSPECTS.

2. IT DOES APPEAR, HOWEVER, THAT WE CAN IMPROVE ADS SERVICE BY USING OUR BIMONTHLY COMMERCIAL NEWSLETTER
UNCLASSIFIED

UNCLASSIFIED

PAGE 02 ABU DH 01410 141253Z

(CIRCULATION OF 300) AS A SUPPLEMENTAL MEANS OF ADVERTISING ADS OPPORTUNITIES LOCALLY. COPY OF LATEST NEWSLETTER BEING POUCHED TO ALL ADDRESSES. WITH USDOC APPROVAL, WE WILL ADD NEW SECTION TO NEWSLETTER ENTITLED "U.S. FIRMS SEEKING AGENTS/DISTRIBUTORS IN UAE" AND INCLUDE ANNOUNCEMENTS FOR SEVERAL ADS REQUESTERS. LOCAL FIRMS WILL BE ASKED TO WRITE DIRECTLY TO THE U.S. FIRM. RESPONSES

GENERATED THROUGH NEWSLETTER WILL NOT MEET THE 30-DAY
TURNAROUND REQUIREMENT, AND WE HASTEN TO ADD THAT NEWS-
LETTER "ADVERTISEMENT" WILL BE IN ADDITION TO - NOT IN
PLACE OF - EMBASSY'S PRESENT ADS PROCEDURES.

3. ACTION REQUESTED: WE DO NOT PUBLISH THROUGHOUT YEAR
BECAUSE CANNIEST LOCAL BUSINESSMEN FLEE FROM THIS
HOT SPOT DURING SUMMER.

NEXT NEWSLETTER WILL THUS GO OUT IN SEPT. 77.

USDOC PLS ADVISE RE SUGGESTION PARA 2 BEFORE
NEWSLETTER DEADLINE OF AUG 1, 1977.

DICKMAN

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 14-May-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977ABUDH01410
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770171-0716
Format: TEL
From: ABU DHABI
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770559/aaaabyeq.tel
Line Count: 74
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 5c4bd593-c288-dd11-92da-001cc4696bcc
Office: ACTION NEA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 77 KUWAIT 1456, 77 MANAMA 916
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 12-Jan-2005 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2524406
Secure: OPEN
Status: NATIVE
Subject: DS OPERATIONAL SUGGESTION
TAGS: BEXP, TC
To: COM
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/5c4bd593-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009